

OFF-MED

Service Delivery in Motion (Pty) Ltd

OFFICE FURNITURE

OFFICE STATIONERY

OFFICE REFRESHMENTS

OFFICE CONSUMABLES

SCHOOL FURNITURE

MEDICAL FURNITURE

MEDICAL CONSUMABLES

MEDICAL MACHINES

MEDICAL CLOTHING

MEDICAL REFURBISHMENT

ALL PROMOTIONAL ITEMS & CLOTHING

ON TIME ALL THE TIME

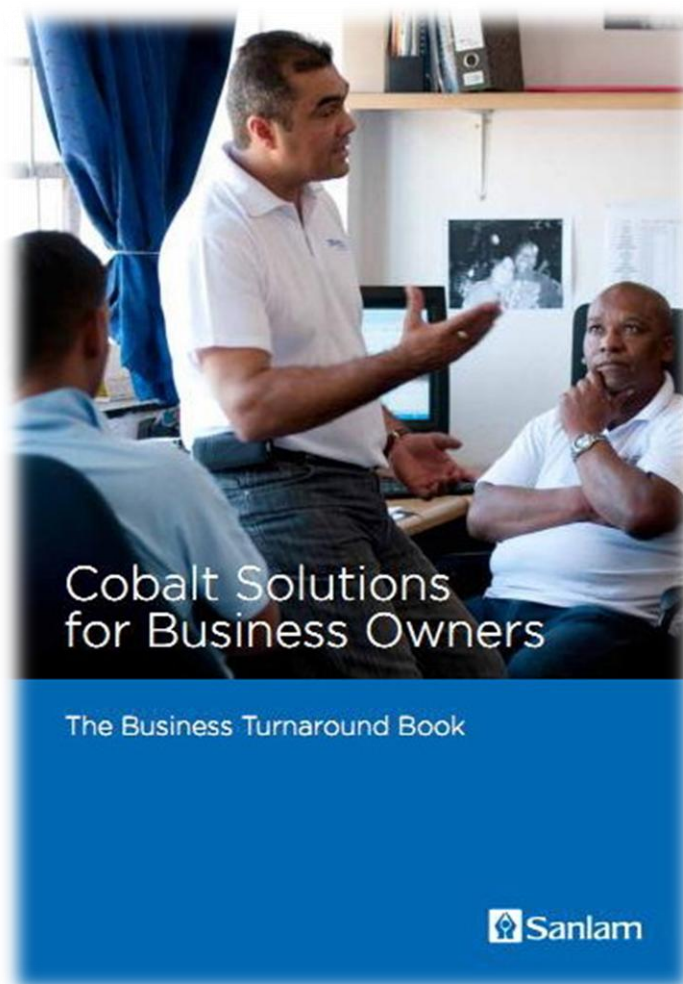


VISION

- To become the leading service provider of office & medical consumables as well as office & medical furniture to government & the private sector

MISSION & COMPANY VALUES

- To deliver a product that is cost effective, without compromising on quality, integrity and style: "On Time Every time"
- Honesty, Integrity, Reliability, Passion, Quality, Respect, Service, Excellence, Innovation, Efficiency, Diversity & Commitment



[...As an entrepreneur I pride myself on providing a quality service and on time every time delivery ...] Peter Rudolph

Off-Med (Pty) Ltd

Service Delivery in Motion

COMPANY BACKGROUND

Off-Med (Pty) Ltd *Service Delivery in Motion* is a registered company with SARS and their business principles conform to Employment and Broad Based Black Economic Empowerment. The company invests in social transformation by setting aside a considerable amount of its annual turnover to the development of young people from disadvantaged areas.

In September 2008, Peter Rudolph and his wife, established Off-Med.

As the Sales Manager, Peter oversees the day-to-day operations of the business. He has an extensive background in sales, marketing and distribution. He gained this experience by working in various departments at one of South Africa's biggest stationery and office furniture suppliers for more than 20 years.

Peter's flair for sales and commitment to excellence is what sets him apart from ordinary business-men. Since the establishment of the business, he has managed to attract several large clients and has delivered on time every time. After leaving permanent employment in 2006 Peter joined a small business where he held 10% share. In a two-year period he managed to increase the sales capacity on the Furniture Line from R 0 to R 2 million.

Providing quality office and medical furniture is not a mainstream business, however the demand for the delivery of this service is very high. Peter understands the demand for quality and excellence, he knows his products, and has seen it work in its environment. This gives the business an unequivocal advantage.



THE BEGINNING WHERE IT ALL STARTED



MEET THE TEAM

Our employees are the cornerstone of our business. In order for us to deliver on time all the time we sourced individuals who displayed passion and commitment beyond the call of duty.

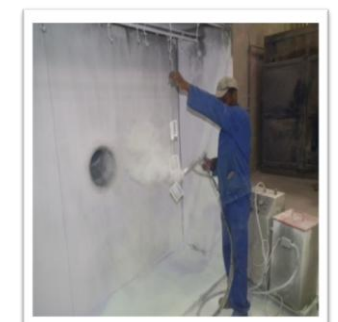
Our staff shares in our ambition to become a leading service provider in this industry. We invest in the continuous training and development of our staff to ensure high levels of competency and personal growth. We have also started to manufacture new hospital furniture and have trained staff to specifically undertake this function.



HOSPITAL RENOVATIONS AND SUPPLIES

In January 2011 Off-Med Obtained the Rights to become an exclusive distributor of a manufacturing company which specialises in the refurbishment of hospital furniture. The company, was established in 2012 and provides its services mainly to Provincial Health Facilities but also has an established clientele in the private sector including, retirement homes and frail care centres. Their company's core business is the restoration of hospital furniture, manufacturing of new hospital furniture and suppliers of medical equipment and products.

The alignment means that Off-Med can now extend its market share even more exponentially. Off-Med's alignment with our manufacturer brings a complete new look to the organisation.



THE RENOVATION PROCESS

Step 1	Inspection	The Inspection is carried out to identify problems and attend to them. In the case of a hospital bed, we will look for stress fractures, broken parts, snapped cables, worn components, castors and the like.
Step 2	Repair	Repair all problems identified on inspection. Weld where necessary and replace worn parts.
Step 3	Dismantle	Dismantle complete product in this example a bed)
Step 4	Burn-off	Into the oven Burn-off or ash old paint and epoxy coating
Step 5	Sandblast	Sandblast all parts down to bare metal

Step 6	Epoxy	High spec epoxy coat is applied. This epoxy is Non-Allergenic
Step 7	Bake	Back to the oven, bake for 6 hours
Step 8	Re-assemble	Inspect and return to hospital in perfect working condition with a 12 month guarantee



SCHOOL FURNITURE

Off-Med is also able to offer all our Clients within the Government Sector as well as the Private Sector where School Furniture is concern the same incredible saving where, we will be able to duplicate the refurbishment process wrt School Furniture.



GO GREEN

REDUCE – REUSE – RECYCLE

We know that all products have a specific lifespan. And replacing costly products like hospital and medical equipment can place tremendous strain on financial resources.

In addition to the cost of replacing equipment, there are also a number of other negative factors like the effect it has on the environment. Most purchasers may not associate refurbished equipment with green initiatives, but there are tremendous environmental benefits that purchasing refurbished equipment can provide to any institution looking to reduce their carbon footprint. The more new equipment is produced, the more energy expenditures will be required. When this same equipment is produced, the more energy expenditures will be required. When this same equipment is refurbished, it will not require nearly as much energy.

Therefore it is better to renovate than to replace.

BACK TO SCHOOL STATIONERY AND NEW SCHOOL FURNITURE

Off-Med has over the last few years also been making huge inroads in the supply of General Office Stationery to various Corporate Firms as well as Governmental Institutions. This, in its self has had a very positive effect on the Company as a whole resulting in Off-Med (Pty) Ltd recently being approached by certain Model C and Section 21 Schools to provide them with Scholastic Stationery in Bulk as well as the Very Popular Box Style Stationery for the Children. This, we can positively say has done exceptionally well since its Launch in September 2011. In conjunction with the scholastic supplies Off-Med (Pty) Ltd has also formed Relationships with some of South Africa's School Furniture Manufacturers and also secured the Distribution rights for school furniture in the Western, Eastern and Northern Cape Areas. Off-Med (Pty) Ltd is now also proud to offer this very important functional asset to all Government, Section 21 and all Private Schools as well as to FET Colleges as well as all Universities. Off-Med is also proud to say that all School Furniture carries the **SABS** Mark of Quality.

OFF-MED CLEANING PRODUCTS

To complement our Hospital Furniture Products Off-Med also supplies a wide variety of Cleaning Products ranging from your ordinary 400gram Drop Mop to Industrial Vacuum Machines, Janitorial Mopping Buckets to Green Nitrile Gloves

FILING

Off-Med (Pty) Ltd is also the official BBBEE partners of one of South Africa's Leading Filing Manufacturers.

We offer end to end filing solutions, service, advice and support that drive efficiencies in accurate record management, with cost and space saving benefits for any individual or business that uses a filing or archiving system.

WASTE MANAGEMENT

OM Waste Management is a project that Off-Med (Pty) Ltd has been approach to look at developing. So going into the future we will be able to supply the Service of Waste Management on a Medical, Municipal, Veterinary, Game, Farming as well as Pet Crematoria.

RACKING AND SHELVING



Off-Med (Pty) Ltd is also the official Distributor of AfriRack who is South Africa's first Fully Black Economic Empowered Manufacturer and Supplier of Wooden and Steel Racking and Shelving. AfriRack Provides shelving for both Residential and Industrial Sectors within South Africa as well as abroad.

IMPORT AND EXPORTS

Off-Med (Pty) Ltd also trades internationally. This division aims to broaden the service rendered in South Africa to other Southern African states. This division has been operational since 2009. We currently have a relationship with China and are securing partnerships with Tanzania, Zambia, Nigeria, Namibia and Ghana. Exports are focused on client specific needs.

THE PRODUCTS

Our core business is to supply basic stationery as well as office consumables, install and maintain a complete range of quality wooden and tubular steel Office and Medical furniture. The range extends from school furniture to installed seating and restaurant furniture. To date our catalogue contains at least 300 Furniture products as well as over 6000 stationery and computer consumable lines and we are confident that we can provide the widest range of products from a single supplier.

Product Specifications

For the upholstery of chairs we use standard fabrics from the Cedarbrook range; however other fabrics are available at a surcharge. All our frames

are finished in standard epoxy coated colours namely, black, Brown, Grey and charcoal. Other colours are available at a surcharge.

Our standard top finishes range from 16mm MDF (Supawood) through 32mm Melamine or Veneer. We also offer Saligna as an option.

SERVICES

Our furniture, medical and stationery manufacturers, has assured us of the highest quality workmanship, best materials and on time delivery. In turn Off-Med can assure clients, quality products, unbeatable cost, and on time delivery every time. Our on-site installation team is experienced and delivers professional services dedicated to enhancing the clients business.

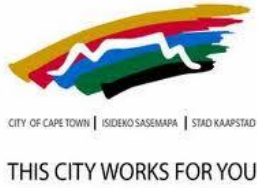
WAREHOUSE AND DISTRIBUTION



Our main warehouse and distribution facility is conveniently located in Lansdowne with direct access to all the major routes within Cape Town. Our warehouse is approximately 5000 m² which means we have the capacity to maintain a large range of products on hand that will dramatically reduce delivery time.

Our own fleet of reliable delivery vehicle's means we can delivery directly to the clients free of charge to clients which are based within the Cape Town boundaries.

EXISTING CLIENTS



MEDICAL FURNITURE

Storage Container For Clean Linen	Drug Distribution Carts	Ward Round Trolley	Soiled Linen Trolley	Medication Carts
Patient Stretcher Variable Height	Instrument Cabinet	Emergency Carts	Bilateral Bed Side lockers with Overbed Table	Patient Transporters
Bed Cradle	Folding Wheel Chair	Examination Couch with Variable Height	Gynaecological Couch	Folding Commode Chair
Drip Stand	Baby Crib with Mattress	Instrument Tray	Kidney Dish	Angle Poised Examination Lamp
Child Cot Complete with Mattress	Ward Screen	Delivery Bed	Emergency Patient Stretcher	Cardiac Bed
Stainless Steel Carts	Revolving Stool	Walker	Shower Chair	Mounting Step
Bowl Stand with Two S/S Bowls	Kick Bucket	X-Ray Viewers		

ELECTRONIC MACHINES & MEDICAL INSTRUMENTS

Sphygmomanometer (Wall Type)	Sphygmomanometer on Castors	Stethoscope	Clinical Thermometer	Automatic Blood Pressure Meter
Oxygen Gauge with Flow meter	Portable Suction Pump	Foot Aspiration Pump	Diagnostic Set	
MVA Set	Sims Speculum (Vaginal)	Cuscos Vaginal Speculum	Measuring Jug	Enema Set
Thermometer Jar	Glucometer with Sticks	Refrigerators	Binocular Microscope	Centrifuge
Micro – Haematocrit Centrifuge	Analytical Balance	Colorimeter	Vento use Machine	Baby (Electronic Scale)
ECG Machine	Infra-Red Light	Defibrillator	Feotal Scope (Pinard Stethoscope)	Blood Warmer
Laryngoscope (Mc-Intosh)	Pulse Oxymeter	Doppler Feotal Heart Detector	Infant Incubator	Phototherapy Machine
Blood Bank Refrigerator	Ultrasound Machine	Airway	Infusion Pump (Pole Mounted Type)	Cotton Holder
Cheatle Forceps (Horrison Type)	Catheter Tray with Cover	Irrigator Jar	Dressing Jar with Lid	Weight and Height Scale
Waste Bin	Biopsy Specimen Forceps	Plaster Scissors	Bronchus Forceps	Umbilical Scissors

Episiotomy Scissors	Dressing Forceps	Haemostatic Forceps	Kocher Forceps	Cotton Swabs Forceps
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OFFICE FURNITURE

Office Chairs	Desks	Office Suites	Workstation Clusters	Drawers
Office Stationery and Consumables	Boardroom Tables	Bookshelves	Reception Desks	Lockers



MEDICAL PRODUCTS / CONSUMABLES

Off-Med also provides a large range of medical products to the medical industry at reasonable cost:

- Cotton Wool
- Plaster's
- Wound Dressing
- Gauze

Contact Us

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For a full range of our products and services please Contact: Peter Rudolph on (+2721) 697 4313 or visit us on www.off-med.co.za